

Econet's DEWA chain scrapers are taking over the Central European market

DEWA has launched a new spare parts concept to assist and improve their clients' operations.

Romain Minzolini, Eija Öhrnberg PHOTO Veolia



As evidence of the company's competitiveness and quality, Econet (the DEWA brand) has been collaborating with the French company Veolia in Brussels since 2005 already. The specific challenges related to the maintenance of the Aquiris waste water treatment equipment in the facility located in the capital of the EU arise from the load, and equipment wear and tear; and the company has been able to respond to this with durable products and its asset management strategy.

Head of Sales (Product lines) **Riku Granberg** emphasises that for the DEWA brand, the focus on preventive maintenance for any equipment is of key importance. Awareness and timely consideration of load-related challenges, and customising spare part deliveries to the client's needs is key.

This year's agreement of about 1.5 million euros is very important for Econet in the competitive Central European market. With this deal, the company established a completely new kind of service concept, which enables to respond to the challenges and needs of a significant client flexibly. Econet is particularly pleased with the client's good and knowledgeable approach regarding the preventive maintenance of the facility and the equipment.

According to **Romain Minzolini**, Project Engi-

neer Asset Management at Veolia, DEWA meets the necessary quality requirements, as the asset management strategy is essential for the company, with regards to the ISO standard. He describes the agreement as follows:

How did you end up choosing the Finnish company Econet as your business partner?

Chosen in 2005 following a response to a tender issued in the context of the plant's construction. The design of our tanks, and the specificity of the water plant directed us towards Dewaco to select our assets. We were working with Dewa for the last 10 years, with a satisfactory product. Thanks to our Asset Management strategy, we were able to improve our reliability on those assets, so it is a win-win situation for us.

Which parts/spare parts has Econet supplied to you, and for which applications?

We are using plastic made scrapers in our wastewater tanks. We have been supplied all kind of parts throughout the years. It could have been pins or rods to full plastic flyers.

How long is the contract period and what does it entail?

Recently, and jointly with our latest ISO 55001 certification, we had plan to improve our spare part management. In order to do so, we agreed for a 3-year spare part supply management with Dewa. This provides us with negotiated set prices on parts, as well as a full batch of spares we need to perform our planned maintenance activities and renewals. Thanks to this we are able to deliver essential services.

Which activities and special challenges are related to this particular delivery?

In order to establish this agreement, we had to work internally first on our maintenance planification. This was possible after we aligned all our stakeholders on a common and shared objective.

Thanks to this and a closer follow-up of our assets, we are now able to anticipate our renewal activities and needs, so Dewa can deliver the spare we need.

Are there some special features about co-operation with Econet?

We were assisted by Econet for an on-site technical audit. We also had some exchanges for improving their spare part to a quality more fitting to our need.

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Veolia – Aquiris Wastewater treatment plant for the city of Bruxelles (BE)

80% of the grey water of the Bruxelles's basin goes to the plant for an equivalent of 1.3 million inhabitants.

Econet co-operation agreement includes negotiated prices, storage in Dewa's warehouse with set time to provide transportation of spares to Bruxelles, possibility of on-site services

Contract period is 3 years with possibility of a renewal at the end of the first term